



WonderWoman Consulting & Coaching

Education Service Catalog

Education is key. No Learning no success.

August 31, 2021



WonderWoman Consulting & Coaching

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INTRODUCTION

The world is changing with every passing day. New technologies, software, applications are being introduced every other day for making the life of human beings easier. Research is also identifying the problem areas as well as solutions to ensure the progress of human beings.

Training is one of the most important means of learning and skill development in professional life. Although a person is well educated and qualified when he/she enters the job market and becomes part of an organization. However, there is a sharp difference in learning and knowledge developed in student life and that of practical life.

Training the employees is crucial for the organizations to ensure their smooth understanding of work, skill development, and preparedness to perform efficiently. Training is not only essential for the new hires of an organization but also for the in-service workforce. It is significantly crucial at the start of the new project so that all team members are well-prepared to deal with all the challenges and ensure the success of the project.

Training is essential to help the employees make the most of all the new research, technology, software, etc., and achieve perfection in their work. This perfection will ultimately pave the way for progress. Constant learning is quite crucial for surviving in this developing world. Lack of availability of time and resources abstain people from learning more, while organizations can save the issue by training the employees.

Companies often face the need to training their employees when they find some skills or qualities lacking in their team. It may not be some specific skills but the overall attitude or work performance of the employee or teams, which makes the management seek training for them.

Some of the most important goals of employee training include:

- Better productivity
- Positive work attitude
- Risk acceptance
- Better communication
- Interpersonal growth
- Skills grooming for professional growth

The companies focusing on training their workforce, want them to be well-prepared for any kind of situation through the executive-skills building. They ensure to boost their profit in all cases, which strengthens the organization, in addition to polishing the skills of employees.

- Boosts Employee Performance
- Improve Morale and Job Satisfaction
- Ensures Opportunities for Learning
- Opportunity to Identify Weaknesses
- Provide a Framework to Develop Strengths
- Encourages Innovation and Risk Acceptance
- Boosts Adherence to Quality Standards
- Instills Consistency in Work Atmosphere
- Improve Reputation of Organization



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- Reduces Employee Turnover Rate

You can also become one of such companies and ensure a better reputation of your organization in society. You can hire our services and ensure the skills development of your corporate workforce. We can identify the training needs of your teams and determine if they require training for their professional or technical skills and organize the training accordingly.

You can ensure to boost the skills and abilities of your workforce, which will increase the profits of the organization, in addition to securing a competent and well-trained workforce.

Do not wait and ensure to develop the skills and abilities of your corporate team now to outshine in this competitive world.

There are different ways to train staff and each method has its own benefits.

We are focusing on the below:

- corporate training schemes
- work-based qualifications
- continuing professional development



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ABOUT

WONDERWOMAN CC

is a team of professional coaches, trainers and consultants, that specialize in providing clients with effective training & education solutions. Our team ensures that you get what you need. We have extensive experience in helping companies implement their training and education strategies and launch delivery locations. Be it online or in the classroom, we help you realize your plans and support you in execution and management.

WonderWoman CC is partnering with Merit Career Development, Philadelphia, USA and several training companies and consultants worldwide to make sure your needs can be covered.

WonderWoman CC is wholly owned and operated by [Angie C. Jourdan](#)



Angie is a powerful Training Center Manager, Business Coach, Consultant and Trusted Advisor. She had responsibility to setup, manage and handover several training centers for Hitachi Vantara. As Head of Education Services EMEA she and her team were responsible for all aspects of selling, customizing, organizing and resourcing Hitachi Vantara technical courses in EMEA to customers, partners and internals. In addition, she successfully set up external training partners for Hitachi Vantara throughout EMEA.

Today she is engaged as Director of Global Technical Training Services at Merit Career Development with responsibility to recruit, train, and retain a team of technical and professional skills trainers.

Angie is based in Hamburg, Germany, speaks three languages, enjoys riding her Harley Davidson, and producing good wine as well as finding time to work as a Scuba Diving Instructor (PADI).

Our Vision

Education is key. No Learning no success. Change is only possible with constant education.

Our Mission

Provide training and education to as many people as possible. Use the latest and most modern tools and methods

Our Values

Honesty, Fairness, Respect, Trust, Confidence



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MERIT CAREER DEVELOPMENT

Empowering People Through Education

Merit Career Development has helped thousands of people around the world increase their knowledge, improve their skills, and enrich their lives through tailored training.

Why We Do What We Do

With our depth and breadth of education and experience, we believe that we can change your world for the better through training. We are a team of professionals who have learned from decades of experience that knowledge is power. We believe it is the power to change the world. We are dedicated to a mission of sharing knowledge through high quality training offered where and when it can make the greatest impact. Our goal is to fill the broadly recognized skills gap in the workplace. This is why we do what we do.

Empowering You to Reach Your Dreams

We are proud of our track record of helping thousands of people across the globe reach their dreams by increasing their knowledge, improving their skills, and enriching their lives through meaningful and relevant trainings tailored to seizing today's opportunities. We design and deliver every course, workshop and module with engaging activities, memorable material, and immediately applicable information.

Our interactive learning experiences, using academically validated and modern adult instructional techniques, unleash the power of your talent. We take the time to understand each client's needs and customize our courses for your organizational objectives.

Further, most Merit courses are eligible for PDUs®; also helpful in reaching your professional aspirations. Our programs, workshops, lectures and coaching span the fields of project management, leadership, professional development, management, communications, and supply chain management.



OVERVIEW

Constantly changing technology requires trained personnel to install, maintain and upgrade systems. Setting up an information technology training business typically involves assessing your community's needs and creating a business plan that describes how your company can provide sought-after courses and programs. A typical IT training business provides instruction on topics that include operating system usage, office application tips, programming techniques, network security and database management.

- Are you planning to setup, change, extend or outsource a physical training center and need help?
 - ➔ Then we are the right partner for you. With more than 40 years' experience in the IT and Education Industry we can offer you either a full turnkey solution or specific services around any and all aspects in the Education and Training Business.
- Would you like to establish an authorized training center for a company and need support to setup the processes and procedures?
 - ➔ We have the skills to support your understanding of the requirements, setting up the procedures and help you becoming successful.
- Would you like to create your own ATP (Authorized Training Partner) program?
 - ➔ Let us help you to define and write it
- Are you planning to extend your instructor force and do not have budget for increased headcount?
 - ➔ We work not only with technical trainers but also human/professional skills coaches and consultants to help you develop a broad range of relevant course offerings.
- Do you need to analyze and streamline the processes in your training center?
 - ➔ We are certified in Process management and have great experience in Analysis and Problem Solving.
- Do you urgently need manpower to admin, manage or outsource your training center and did not get increased headcount or it is only interim?
 - ➔ We can help you by temporarily taking over the work until the bottleneck is over.
- Do you urgently need help selling your courses externally?
 - ➔ We are able to support not only your Sales team with the right procedure and messages, we can also manage the Sales for you for an interim period if necessary.
- Do you need an interim Training Center Manager?
 - ➔ We have the qualified personnel and skills to support your mission.
- Would you like to setup training plans and paths for your staff and are unsure how to start or what to include?
 - ➔ We have done many such plans for huge companies successfully and are able to give you the right direction or create those plans for you.
- Do you need support to enhance your technical courses or develop new ones?
 - ➔ Our team has many years of experience in content development along with creating matching lab setup scenarios.
- Are you planning to coach your trainers to improve customer satisfaction?
 - ➔ We provide instructor coaching and feedback analysis



FLOW



We offer a first meeting to define and discuss requirements and select the required services. Depending on the selected Services, we will estimate as best as possible, which resources and how much time is necessary to fulfill the requirements. This requires support from all parties, as well as the customer. We will then provide you with a specific Service offering. After accepting and signing the order we request a kick off Meeting to walk through the steps, timelines and milestones, clarify open questions and assign tasks where required. A specification book will be created to make sure all parties understand the agreed flow. Specific milestones are defined there and every team member is keen to achieve those as promised.

A weekly status report and frequent meetings (online or onsite) where potential challenges and obstacles are discussed and solutions found are necessary.

We always aim to find the best person for the task to make sure you get the best possible outcome.

We offer local language support in the following languages:

- German
- Polish
- Afrikaans
- English (US, UK,ZA)
- French



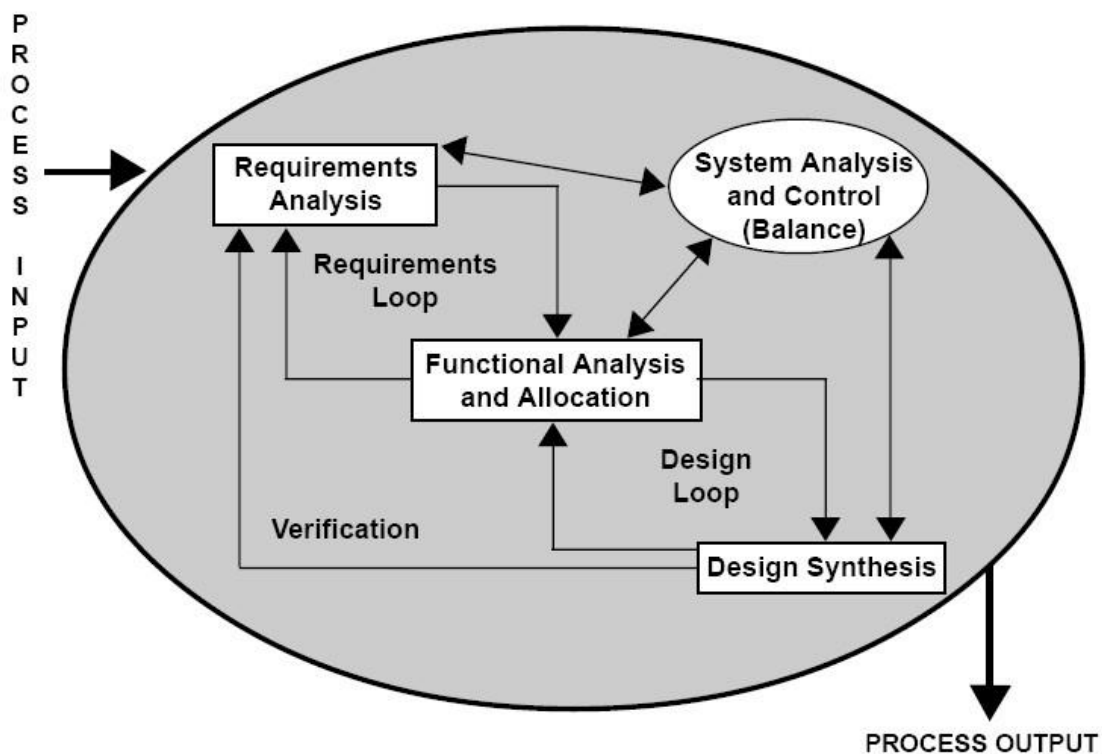
EDUCATION SERVICES

REQUIREMENTS ANALYSIS

Conceptually, requirements analysis includes three types of activities: Eliciting requirements, business process documentation, and stakeholder interviews. This is sometimes also called requirements gathering or requirements discovery.

Requirements analysis focuses on the tasks that determine the needs or conditions to meet the new or altered project, taking account of the possibly conflicting requirements of the various stakeholders, *analyzing, documenting, validating and managing* requirements.

Requirements analysis is critical to the success or failure of a project. The requirements should be documented, actionable, measurable, testable, traceable, related to identified business needs or opportunities, and defined to a level of detail sufficient for design.



What We DO

How You Benefit

Identify the requirements

Support on finding all requirements

Analyze and describe the requirements

Support on analysis

Define the requirements and make a plan

Support on descriptions and definitions to make a plan



BUSINESS PLAN



Why you need a business plan

A business plan is a written document that describes your business. It covers objectives, strategies, sales, marketing and financial forecasts.

A business plan helps you to:

- clarify your business idea
- spot potential problems
- set out your goals
- measure your progress
- convince other people to back your business

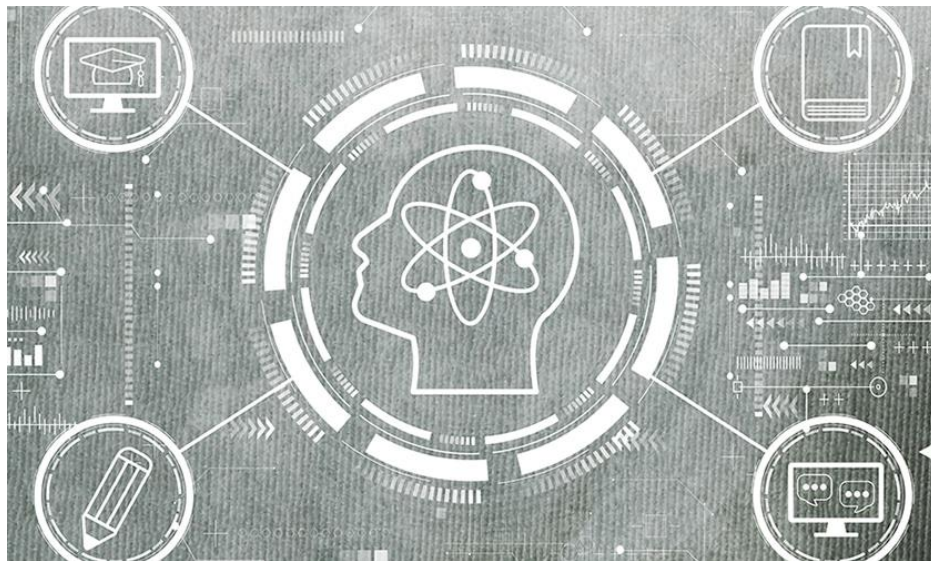
You'll need a business plan if you want to convince customers, suppliers and potential employees to support you.

Our business plan outlines what your business does and what you are trying to achieve. It explains what the market opportunity is, what makes your business special and how you will make it a success.

What We DO	How You Benefit
Investigate and collect your ideas	finding what you wish
Identify potential challenges	finding problems
Define your goals	clarifying your goals
Write your business plan	Professional Business Plan creation



STRATEGIC EDUCATION PLANNING



In essence, strategic planning is the process of setting goals, deciding on actions to achieve those goals, and mobilizing the resources needed to take those actions. A strategic plan describes how goals will be achieved through the use of available resources.

Thankfully, strategic planning in education has taken its own path to become a far less confrontational discipline. While it initially flowed from business practices due to people moving from the private sector into educational leadership positions, many of those planning tools and paradigms have adapted to focus on engagement and consensus.

The rules of the game are a little different in education. Results aren't based on winning new customers, gaining market share, or exceeding quarterly targets. Instead, strategic planning in education has evolved to become a way to align the broader community around better student outcomes.

- Planning facilitates management by objectives. ...
- Planning minimizes uncertainties. ...
- Planning facilitates co-ordination. ...
- Planning improves employee's moral. ...
- Planning helps in achieving economies. ...
- Planning facilitates controlling. ...
- Planning provides competitive edge. ...
- Planning encourages innovations.

What We DO	How You Benefit
Develop an education strategy	Increase operational efficiency
Define and describe your strategy	Increase profitability of your business
Plan your strategy to come live	makes the business more sustainable



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PLAN LOCATION, CLASSROOMS, LABS

LOCATION



Location planning decisions are very important for all types of business units. This is because it affects the cost, and demand of the product. ... The location decision has a direct effect on an operation's costs as well as its ability to attract customers (and therefore its revenues

What We DO	How You Benefit
Check location to match requirements or help finding one	Save time
Plan the location	
Support reinstate/refurbish an existing location	
Design the location for best customer satisfaction	Gain expertise on planning a proper location



CLASSROOM



For students, the classroom environment is very important. The size of the classroom and interior areas, the colors of the walls, the type of furniture and flooring, the amount of light, and the room arrangement all influence how students learn. Thoughtful arrangement of the indoor and outdoor environments will support your learning goals for students.

What We DO	How You Benefit
Check the classroom for requirements	Promotes collaborative learning
Define the needs	Builds organisational skills
Recommend the best tools	Keeps students stimulated
Support on planning the classroom	Teaching style can be modified according to the student's issues



VIRTUAL CLASSROOM



Virtual instruction is a method of teaching either entirely online or when elements of face-to-face courses are delivered online through learning management systems and other educational tools and platforms. Virtual instruction also includes digitally transmitting course materials to students.

What We DO	How You Benefit
Identify the requirements	Gives Students Access to New Experiences
Define the needs and describe them	Find all details
Recommend the best tools	Fosters Student Collaboration
Support on planning the classroom	Enhances Student Engagement



TRAINING LAB



TECHNICAL TRAINING LABS

Training Labs and the entire IT infrastructure are the core of modern Training Centers. At the same time, the expectations of data centers and server rooms increase more and more. Whether a major corporation or a small business with only a few servers - technological top performance is required 24/7 on 365 days of the year. In order for the IT and TC to work properly, it is not enough to have products of the best quality. It is also not enough to exchange existing units with more efficient units. On top of all this, the professional, individual and structured planning for your Training Center Lab plays an important role.

VIRTUAL TRAINING LABS

Virtual training labs are cloud-based training environments that emphasize an online, hands-on learning experience over a passive classroom-based one. A relatively recent innovation, virtual training platforms have become increasingly popular in the tech industry to train both employees and clients on the complexities of new software.

Virtual training labs are the environments where online learning takes place. Organizations typically deploy them for training business partners, employees, and even customers on new product developments and internal workflows.

These labs are virtual because hosting coursework online offers a significant advantage over traditional classroom-based instruction, especially when the participants have tight schedules and other responsibilities.

Through very detailed analyses of your individual situation, efficient solutions can be found. And we can provide you with solutions from the construction of new Training Center Labs to expanding existing ones or using virtual labs.



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What We DO	How You Benefit
Define the need of labs for your training	Years of expertise on training lab usage
Define the right setup	Support your lab manager
Help you finding the right HW,SW,Tools	Increase student satisfaction



CREATE/DEFINE A CURRICULUM



A Curriculum is broadly defined as the totality of student experiences that occur in the educational process. The term often refers specifically to a planned sequence of instruction. It may also refer to a defined and prescribed course of studies, which students must fulfill in order to pass a certain level of education

Curricula may be tightly standardized, or may include a high level of instructor or learner autonomy.

What We DO	How You Benefit
Define Needs	Years of experience on curricula development
Selection of content	Improves student outcomes
Organization of learning experiences	Improves the selection of learning experiences
Curriculum evaluation	Improve teaching and learning processes



DEFINE PROCEDURES (SOP)



Standard operating procedure

Every organization has routine practices and standards that guide day-to-day operations.

In some organizations, these guidelines for “business as usual” are mostly informal. But the most effective organizations formalize correct processes with an SOP manual.

SOP is a common business acronym that stands for Standard Operating Procedure.

A standard operating procedure is a written document with step-by-step instructions for a certain task.

An SOP lays out who is responsible for a task and ensures that the organization's operations comply with industry regulations. SOPs help employees follow the correct methods for all of the organization's most essential tasks – everything from using equipment to filing reports.

The purpose of a standard operating procedure is to improve the quality and consistency of operations.

What We DO	How You Benefit
Check your procedures and help creating a SOP	SOPs give employees a frame of reference for how to do their jobs properly
Implement the SOP in your training operation	helps operations run more smoothly and reduces potential errors
Include reports on the progress	reports are less likely to get lost and are more likely to include all the right information
Include a risk assessment	prevent future incidents



STAFF AUGMENTATION



Staff augmentation is an advanced and flexible outsourcing strategy that helps businesses to hire technology-driven talent across the globe and manage the augmented team directly. The business will have complete control over the selection of the right candidates that fit their operation.

Each situation has its own needs and requirements. In the same manner, each project needs a particular set of skills and knowledge.

The training staff is a group of people who work in a training organization, with a special purpose, or who work for a manager within a training center in an organization.

If you are building up your training center and looking for staff with matching expertise, we can support you while you are hiring and take over some functions temporarily.

- Access to experienced professionals ready to hit the ground running
- Cost effective alternative to recruiting, interviewing and hiring a regular employee
- Focus on the skills you need for a particular project — choosing an expert, not a generalist
- Fresh ideas and objectivity from a professional who is not engaged in office politics
- Flexibility when you need it most



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ADMINISTRATION

Administration of the education system combines human and material resources to supervise, plan, strategize, and implement structures to execute an education system.

What We DO	How You Benefit
Temporary training administration	Flexibility and cost control, convenience
Help finding the right staff	recruiting and hiring a team for you



MANAGEMENT

At all levels of the educational ecosystem, management is required; management involves the planning, organizing, implementation, review, evaluation, and integration of a training department.

Education Management is responsible for managing a training department's daily operations and formulates policies and has decision-making powers. Their responsibilities include regulating the budget, formulating its strategic vision and mission, and reviewing and enhancing policies. They also monitor trainer performance, reporting to stakeholders, collaborating with employees, partners, customer and vendors and aligning training content with the organizations.

What We DO	How You Benefit
Provide an interim training manager	Effective management of your training department
Evaluate organizational performance to ensure that training is meeting business needs and improving performance.	Better control
Design, plan and implement training programs, policies and procedures	Increased Adaptability & Flexibility
Help finding the right management	Speed up the recruiting process



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INSTRUCTING

To deliver a course you need an instructor, knowledgeable and experienced in the subject matter.

If you are looking for technical or professional skills trainers to contract, we can help you identify instructors from our experienced trainer pool.

What We DO	How You Benefit
Provide technical and professional instructor on various subjects	You do not need to hire personnel and use headcounts. If not needed contract instructors are not paid.
Continuously train your instructors	You do not need to search for the matching courses



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TRAINER SELECTION, EDUCATION AND CERTIFICATION

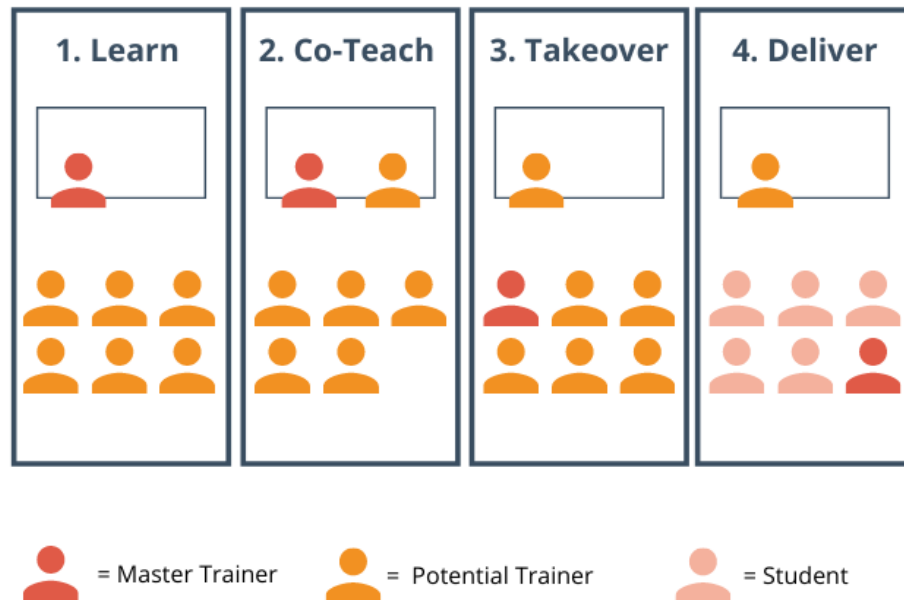
Trainers prepare and teach classes to help workers learn new skills. Their key responsibilities include assessing training needs, creating training materials, and teaching classes.

- Technical Trainers are required to have excellent presentation and communication skills, along with a calm and patient demeanor.
- Skills Trainers are responsible for creating and teaching courses that are specialized for employees of an organization. Skills Trainers also work with outside vendors in using instructional technology to facilitate teaching.

What Makes a Good Trainer?

- Gravitas: the potential trainer must be well respected within the organization.
- Communication skills: to train others, good communication skills are required.
- Expertise: if not already an expert, then it is usual for the potential trainer to at least have some experience with the subject they will be teaching.
- Empathy and flexibility: the potential trainer needs empathy and flexibility to be able to pick up on the training needs of their students and adapt their training to best suit their student's needs.
- Open to feedback: potential trainers need to be receptive to feedback.

Train-the-Trainer Model



Train-the-Trainer is a methodology for training potential instructors or subject matter experts to enable them to train other people in their organizations. ... The expected outcome is for attendees to learn the new knowledge or skill, and then instruct further groups of people in the organization.



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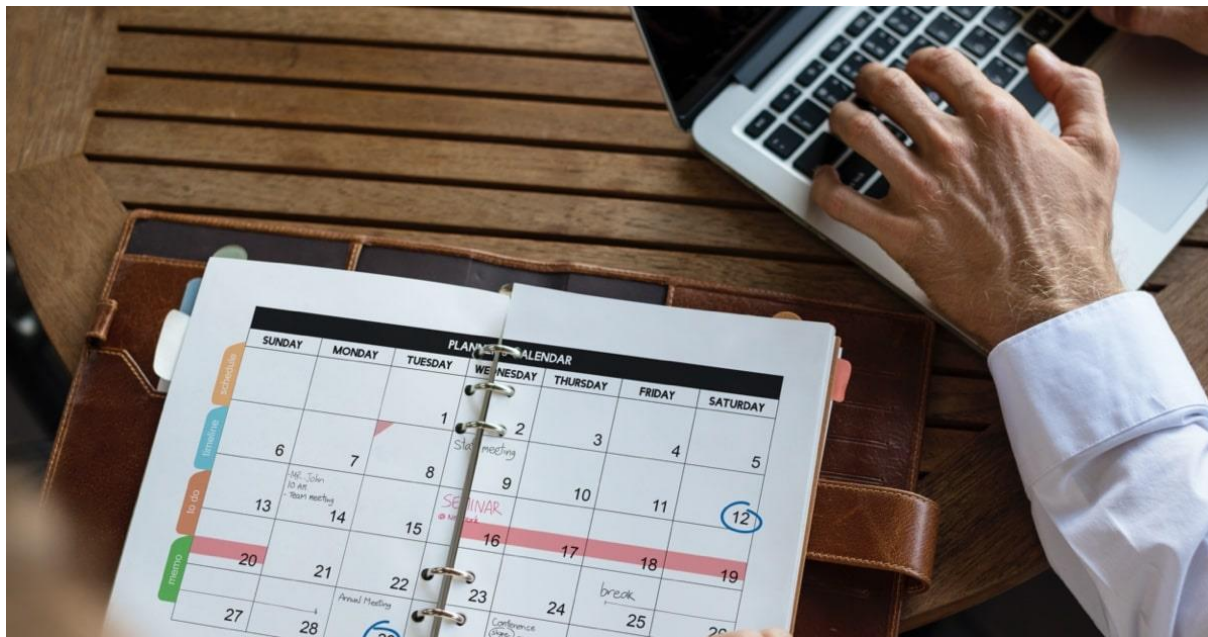
Professional development refers to continuing education and career training after a person has entered the workforce in order to help them stay up-to-date on current trends, develop new skills and advance their career.

What We DO	How You Benefit
Train your trainers on the subject matter	Faster training delivery
Ensure your trainers match the delivery requirements	Cover all of the regular subject matter, and also cover training-specific components
Create training delivery notes	Efficient and standardized training delivery



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COURSE MANAGEMENT



DEVELOP COURSES AND DESCRIPTIONS, COURSE CATALOGS

A training coordinator develops and conducts training programs for employees or volunteers in organizations. ... Training coordinators' duties include: Designing and creating teaching materials to be used in employee training.

Essentially, a course catalog is a multi-page document that lists the courses taught at a school by discipline, complete with a brief description of each course.

What We DO	How You Benefit
Develop technical and professional skills courses	Standardized and unique content
Develop training manuals that target tangible results.	Easy administration
Implement effective and purposeful training methods	facilitate and improve educational methods
Create a matching course catalog	Effective selection of Learning Paths



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PLAN, SCHEDULE, SETUP COURSES

A class schedule is the list of classes that a student is enrolled in during a specific term. This course schedule typically includes all of the subjects that the student will be taught each week. It details the times of the day and the days of the week that each course will be offered.

What We DO	How You Benefit
Plan courses in the required sequence	Enables visualization of the entire learning path
Schedule the courses in a timely and professional manner	Improves the quality of delivery
Setup the courses to match the requirements and schedule	Makes learning easier for students



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LEARNING MANAGEMENT SYSTEM (LMS)



A learning management system (LMS) is a software application or web-based technology used to plan, implement and assess a specific learning process. ... Typically, a learning management system provides an instructor with a way to create and deliver content, monitor student participation and assess student performance.

What We DO	How You Benefit
Determine the L&D Objectives	Clear Overview of the requirements
Assess the Current L&D Strategy	Clarification on needs
Assess any technical considerations or limitations	Risk Mitigation
Check Support Services Are Offered with the LMS	Efficient and timely implementation
LMS evaluation	Cost and time saving



Authorized Training Center



DEVELOP A PROGRAM

Authorized Training Partners are organizations who are licensed to deliver training programs of one or several vendors to the market. Authorized Training Partners may market, schedule, and organize training programs.

If you wish to develop your own ATP program to have other partners help you delivering your product training on your behalf, be it to spread your footprint or reach distant areas, you are in the right place. We have comprehensive experience to work with ATPs.

What We DO	How You Benefit
Define the requirements based on your company standards	Great expertise on ATP programs
Document the requirements professionally	Efficient selection of matching partners



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FIND TRAINING PARTNERS

If you are thinking of finding external training partners to avoid increased headcount or just extend your reach, we can support you with finding and evaluating a matching training partner.

What We DO	How You Benefit
Help finding the right training partners to match your needs	You do not need to spend time on evaluating each potential partner which can be costly and time consuming



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BECOME A TRAINING PARTNER OF A VENDOR

If you wish to become an authorized training partner/center of a specific Vendor, we help you to understand the requirements, build business plans and support you on the processes necessary to get there.

What We DO	How You Benefit
Support identifying the vendor	Use our huge network
Create business plans and applications	Save time
Work with the vendor on the requirements	Shorten the process
Help setting you up as ATP	Save costs



CERTIFICATION PROGRAM



Certification provides written assurance that a person or organization conforms to specified requirements and standards. Certification indicates a certain standard of competence often required by customers, partners or vendors and can provide a competitive advantage.

A professional certification program usually consists of focused training for a specific career, such as a Storage Administrator. Alternatively, persons can earn a certificate in an area that will bolster their existing career, such as security management or communications.

We can help you developing a certification plan and program.

What We DO	How You Benefit
Identify the needs	Boosts productivity
Develop a flow and the details	Leads to happier employees — who stick around longer and Encourages greater peace of mind
Work with a Certification company	Gives your clients greater confidence in your business



QBR (QUARTERLY BUSINESS REVIEW)



A QBR is a quarterly review meeting held with management stakeholders. It is conducted to discuss project status and how more value can be added. In a typical quarterly business review presentation, the progress made in the last quarter is reviewed and the revisions for the next quarter are discussed.

We can support you holding regular QBRs with your training stake holders and evaluate and analyze the business numbers and KPIs.

What We DO	How You Benefit
Outline the content of the QBR for your business	Bridge the gap between the customers and your training service
Support conducting the status meetings	Think strategically about the upcoming quarter and year
Analyzing and evaluating the outcome	Review historical metrics and results
Prepare meeting minutes and follow up with actions	Leverage new features and learn best practices



REPORTS



Reports will provide important detail that can be used to help develop future forecasts, marketing plans, guide budget planning and improve decision-making. Managers also use business reports to track progress and growth, identify trends or any irregularities that may need further investigation.

When training or a workshop has taken place, a report shows outcomes and results, including the participants' evaluation/assessment and provides evidence of the effectiveness of the training program. It provides input for employee development, and contribute to the overall management of the organization.

Reports help to build an audit trail of business activities including annual budgets, sales, meetings and planning initiatives.

What We DO	How You Benefit
Define required reports and create them	Monitor operations in the training department
Provide dashboards and overviews	Optimize Areas and Delivery, Costs and Operations
Provide report analysis	Correctness of output



TRAINER COACHING



Coaching is an essential component of an effective professional development program. Coaching can build will, skill, knowledge, and capacity.

Effective coaching distributes leadership and keeps the focus on teaching and learning. This focus promotes the development of leadership skills, professional learning, and support for teachers that target ways to improve student outcomes.

Coaching can serve as an overall improvement strategy for the training department. Because its focus is on the core work of teaching, it supports a culture of collaboration.

What We DO	How You Benefit
Identify the requirements and desired output	Coaching and mentoring provide opportunities to develop and hone specific skill sets
Watch and work with the trainers while delivering	Trainers gain heightened self awareness
Start the coaching process	Trainers gain increased confidence
Provide a final result	Improved productivity
Move into consulting and provide recommendations	Greater wellbeing and better delivery results



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RESOURCE MANAGEMENT



Resource Management is the process of regulating and allocating the right resources to business projects to maximize efficiency. A resource can be described as anything needed to execute a task. Resources include skill sets of employees, software, facilities, assets, equipment, and more. Resource Management stems from the need for optimization and efficiency. Resource Management is focused on doing more with less. Wastage of resources can be fatal in business.

What We DO	How You Benefit
Resource Scheduling	Prevent over-working or under-utilizing human resources
Forecast resource utilization	accurately estimate project costs and profit margins
Resource Capacity Planning	Keep the project on track
Analysis & Reporting	insight into actual project costs and overall profitability of the project.





TERMS & CONDITIONS



Access to the location, staff, software, hardware and local tools are required during the service delivery. Customer email addresses would be helpful. Where necessary appropriate SW license must be provided.

Payment is requested either per achieved milestone or upon predefined time frame.

NDA's can be signed anytime and all customer policies will be followed as necessary.

A professional service contract/agreement between customer and WonderWoman CC / Merit Career Development is mandatory.

Communication is critical. Appropriate negotiation meetings and reports are a must.

➔ Terms & Conditions as Addendum in the Services Contract



PRICING



The pricing is individual and depends on time and service. We offer several options:

- Hourly rates
- Daily rates
- Weekly Rates
- Monthly Rates
- 3-month and 6-month packages
- Individual and flexible packages and agreements
- Hour / day pools

Travel, accommodations and other normal business expenses (Meals, Ground Transportation, VISA, invitation letters etc.) are not included in the pricing and will be charged in addition. This can be done either as agreed travel allowance or actual (receipts provided). If the customer offers company rates, this will highly be appreciated.



REFERENCES



SUPPORT OF EXISTING AUTHORIZED TRAINING CENTERS

- MHM, Prague, Czech Republic
- UNIX, St. Petersburg, Russia
- Techdata, Warsaw, Poland

SETUP AND SUPPORT NEW TRAINING CENTERS / ATPS

- Techaccess, Dubai, UAE
- Velisa, Johannesburg, South Africa
- Hitachi Vantara, Johannesburg, South Africa
- CROC, Moscow, Russia

MANAGEMENT TRAINING CENTERS

- European Education Center (EEC) Hitachi Vantara, Waardenburg, The Netherlands
- Training Center Hitachi Vantara, Johannesburg, South Africa

SETUP AND SUPPORT REGULAR LOCAL TRAINING LOCATIONS

- Hitachi Vantara HQ Denmark
- Hitachi Vantara HQ Switzerland
- Hitachi Vantara HQ Russia
- Hitachi Vantara HQ Sweden
- Hitachi Vantara HQ Finland
- Hitachi Vantara HQ Norway
- Hitachi Vantara HQ UK
- Hitachi Vantara HQ Nigeria
- Hitachi Vantara HQ Kenya



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- Hitachi Vantara HQ Belgium
- Hitachi Vantara HQ UAE
- Hitachi Vantara HQ Israel
- Hitachi Vantara Capetown, South Africa



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